

• FREE KIT • NO IT PROJECT REQUIRED

The Starter *Stack*

Three ways to win back hours, plus a quick check for money hiding in your sales data.



From Steve Walters, founder of Wallai. If your team can use email, they can use everything on this page.

Win back the *hours*

Three free tools. Pick one and start this week.

01 • THINKING PARTNER **FREE**

ChatGPT

chatgpt.com

Paste in a long email thread and get a summary or a first draft of your reply.

FIRST STEP

In Settings, turn off "Improve the model for everyone," then paste your longest email thread.

02 • MEETING NOTES **FREE**

Fathom

fathom.ai

Joins your Zoom, Teams or Google Meet calls and sends you a summary when you hang up.

FIRST STEP

Connect your calendar and let it record your next three customer video calls. Tell them it's recording.

03 • PERSONAL ASSISTANT **FREE**

Your own personal *assistant*

The free **Muse app from Meta** sets up in minutes. It can remind you of tasks, plan your week, find a dinner spot, order groceries and more.

FIRST STEP

In Settings, Data controls, turn off "Help improve our AI models." Then ask it to plan your week.

Find the *money*

TOOLS SAVE HOURS. THIS FINDS MONEY.

ONE MANUFACTURER • 6 YRS OF ORDERS

264 / 804

accounts had quietly stopped buying. Nobody had noticed.

\$67K → \$0 top account, gone to zero

● REAL ENGAGEMENT • NAMES REMOVED

Your sales data can show you the same thing. Bring one export of sales by customer to a free 15-minute call, and I'll show you how to find the accounts that have gone quiet.

When you find one, call. "We haven't seen an order from you in a while. Everything okay?" That's the whole script.

Find my biggest win

wallai.ca/strategy-call
steve@wallai.ca • 289-257-1764



SCAN TO BOOK